## Resolution Number: AC/II(22-23).3. RUV3

S. P. Mandali's

Ramnarain Ruia Autonomous College

(Affiliated to University of Mumbai)

Syllabus for



(B. Voc. TTM)

Program Code: RUVTTM

(Choice Based Credit System for the academic year 2023–2024)





#### **GRADUATE ATTRIBUTES (GA)**

#### For Bachelor in Vocation (B. Voc.)

*S. P. Mandali's* Ramnarain Ruia Autonomous College has adopted the Outcome Based education model for its vocational programs to make its vocational graduates globally competent, ready with skill sets needed for the industry and capable of adapting to the changing needs of the job roles. The Bachelor in Vocation Programme will not only nurture good technical and analytical skills needed for the operation but will also encourage students to reflect on the broader purpose of their vocational education by developing and acquiring skills that go beyond the technical knowledge and prepare them as agents of social good in an unknown future.

	CA Description
	GA Description
GA	A student completing Bachelor's Degree in Tourism and Travel Management
	program will be able to:
	Recall the knowledge and skills acquired in the program related to the working of the
GA 1	industry for which the student has been trained and effectively apply the job skills to
	discharge the responsibilities of the job roles in the industry
	Listen and effectively communicate with peers, seniors and regulators of the industry within
	the corporate and official settings by rationally handling digital platforms used for
GA 2	information gathering, storing and dissemination and be competent to comprehend,
	evaluate and comply with the ethical and legal requirements while handling these platforms
	Apply the knowledge and skills acquired by hands-on experiences to real-life situations and
	analyse objectively while making individual judgments to solve problems and troubleshoot
GA 3	with keen observation and hypothesis testing for independently reaching a logical
	Conclusion
	Analyse the information independently and transform it into knowledge as applicable to the
GA 4	contemporary situations of the trade and work cooperatively with peers and manage
GA 4	
	resources effectively while keeping the team goals over personal goals
	Interact with people of diverse backgrounds and cultures respecting their beliefs and
GA 5	practices and while effectively engaging within a multicultural society and be able to
	empathise with the societal needs and be concerned and responsible to environmental
	Issues
GA 6	Perform duties ethically and comply with the legal and contemporary regulatory norms
GA U	related to all areas of the trade with truthful representation of data and results
	Responsibly take up initiatives and perform as an effective leader while executing different
GA 7	tasks as a team and evolve as a successful entrepreneur with abilities to motivate and organize
	people and effectively lead them in the right direction to achieve organizational
	Goals
GA 8	Take advantage of their prior learning and join the program during the course of their



	lifetime as a lifelong learner so as to re-skill themselves and adapt to the changing demands of the trade at any point in life.
GA 9	To inculcate research temperament and entrepreneurship ethics in the students.
Ramar	onnous college B. Marina



#### **PROGRAM OUTCOMES (PO)**

	Description
РО	A student completing Bachelor's Degree in B. Voc. program in the subject of
	Tourism and Travel will be able to:
	Develop knowledge, understanding and expertise in their chosen field of Tourism and
PO 1	Travel Management (through theory and practical components).
	Develop an understanding of tourism-based concepts and its impact on environment and
PO 2	Economy
PO 3	Understand theoretical concepts and niche tourism concepts for sustainable growth of
	tourism activities.
PO 4	Understand tour management, operations, aviation industry and global distribution systems
	and their use for practicing in the industry.
	Contextualize tourism within broader cultural, environmental, political and economic
PO 5	dimensions of society.
	Critique tourism practices for their implications locally and globally.
PO 6	Apply relevant tourism technology and software for the creation and management of
	tourism experiences.
	Sensitize students to take up research-based activities and methods for interpretation of
PO 7	tourism data to understand travel trends, tourism promotion, destination management and
	city concepts
PO 8	Provide opportunities to excel in academics, research and industry.
	Exhibit effective oral communication through personal interaction as well as classroom
PO 9	presentations, individually or as part of a group, to a larger audience.
	6 million and a second s
	Demonstrate critical thinking and analytical skills through writing and verbal assessments.
PO 10	This shall enable the candidates for developing leadership and entrepreneurship qualities for
	job prospects



Г



#### PROGRAM OUTLINE

#### SYLLABUS IN BRIEF: B. Voc. Tourism and Travel Management

Sr. No	Paper Code	Semester	Paper No	Title	Credit s	COMPONENT
1	RUVTTM301	III	1	Principles of Management	04	GENERAL
2	RUVTTM302	III	2	Human Resource Management	04	GENERAL
3	RUVTTM303	III	3	World Heritage Studies	04	GENERAL
4	RUVTTM304	Ш	4	Tourism Products – Planning and Management	06	SKILLED BASED
5	RUVTTM305	III	5	Domestic Tour Operations	06	SKILLED BASED
6	RUVTTM306	Ш	6	World Geography	06	SKILLED BASED
7	RUVTTM401	IV	1	Research Methodology	04	GENERAL
8	RUVTTM402	IV	2	GK and current Affairs	04	GENERAL
9	RUVTTM403	IV	3	Business Communication Skills	04	GENERAL
10	RUVTTM404	IV	4	Basics of Travel Technology - I	06	SKILLED BASED
11	RUVTTM405	IV	5	Internship Paper	12	SKILLED BASED
12	RUVTTM501	V	1	Basics of Accounts	04	GENERAL
13	RUVTTM502	V	2	Event Management	04	GENERAL
14	RUVTTM503	V	3	Retail and Sales Management	04	GENERAL
15	RUVTTM504	V	4	Research Based Project	06	SKILLED BASED
16	RUVTTM505	V	5	Basics of Travel Technology - II	06	SKILLED BASED
17	RUVTTM506	v	6	International Tour Planning	06	SKILLED BASED
18	RUVTTM601	VI	1	Introduction to Indian Sociology	04	GENERAL
19	RUVTTM602	VI	2	Fundamentals of Public Relations	04	GENERAL
20	RUVTTM603	VI	3	Environmental Awareness and	04	GENERAL
0	Dr.			Sustainable Development		
21	RUVTTM604	VI	4	Marketing and Digitization in Tourism	06	SKILLED BASED
22	RUVTTM605	VI	5	Entrepreneurship and Start up Management	06	SKILLED BASED
23	RUVTTM606	VI	6	Corporate analysis and Company Culture	06	SKILLED BASED





## Course Code: SYBVOC TTM – RUVTTM301 Course Title: Principles of Management Academic year 2022-23

	Year-2 Advanced Diploma NSQF Level 6 SEMESTER III				
Course Code/ Unit	Unit	Course/ Unit Title	Credits/ Lectures		
		Principles of Management	04 / 60		
	1	Concept of Principles of Management: <ul> <li>Meaning &amp; definition and Features</li> <li>Need and importance</li> </ul>	10 hrs		
	2	<ul> <li>Functions of management</li> <li>Planning &amp; Decision Making:</li> <li>Definition, Features</li> <li>Need and importance</li> <li>Limitations</li> <li>Essentials of a sound plan</li> </ul>	15 hrs		
RUVTTM301	3	<ul> <li>Steps in planning and decision making</li> <li>Organization:</li> <li>Definition &amp; Types of organization</li> <li>Line and staff organization</li> </ul>	10 hrs		
	4	<ul> <li>Directing</li> <li>Definition, importance &amp;scope of directing</li> <li>Principles of Coordination</li> <li>Communication: Meaning, scope and measures to remove communication barriers</li> </ul>	15 hrs		
	5	<ul><li>Centralisation and Decentralisation:</li><li>Meaning</li><li>Advantages And Disadvantages</li></ul>	10 hrs		

## Modality of Assessment

## Theory Examination Pattern:

#### A) Internal Assessment (40%)

Sr. No.	Evaluation type
1	Class assignments
2	Preparation of presentation, reports, posters etc.
3	Surprise test (Short answer, MCQs etc.)
4	Submission and Viva Voce
5	Group Discussion or Debate



## B) External Examination (60%) Semester End Theory Examination:

- 1. 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)

#### Theory question paper pattern:

#### Paper Pattern for 40 marks Question paper:

Question No	Question – Answer any 4 out of 5	Marks	C. •
Q.1		10	0
Q.2		10	•
Q.3		10	
Q4.		10	RUVTTM301
Q5.	Short Notes (Any two)	10	

## Course Code: SYBVOC TTM – RUVTTM302 Course Title: Human Resource Management Academic year 2022-23

Year-2 Advanced Diploma NSQF Level 6 SEMESTER III				
Course Code/ Unit	Unit	Course/ Unit Title	Credits/ Lectures	
	0	Human Resource Management	04 / 60	
	1	Concept of Human Resource Management	10 hrs	
		Role of HR in an organisation		
	2	Planning, Recruitment and Selection Process:	15 hrs	
	Nr.	• Employment tests- methods and techniques		
- A	0	• Interviews – types and processes		
ano.		Induction process		
	3	Training evaluation and Management Development:	10 hrs	
		Steps in Training program		
RUVTTM302		Training methods / Techniques		
y		Effective training processes		
	4	Performance Appraisal:	15 hrs	
		Importance and Purpose		
		Methods of appraisal		
	5	Emerging Trends in HRM	10 hrs	
		Changing environment of HRM		
		• Challenges, current issues and trends in HRM in travel		
		and tourism industry		



#### **Theory Examination Pattern:**

#### A) Internal Assessment (40%)

Sr. No.	Evaluation type
1	Class assignments
2	Preparation of presentation, reports, posters etc.
3	Surprise test (Short answer, MCQs etc.)
4	Submission and Viva Voce
5	Group Discussion or Debate

#### B) External Examination (60%) Semester End Theory Examination:

- 1. 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)

## Theory question paper pattern:

Question No	Question – Answer any 4 out of 5	Marks	
Q.1	· 8 ·	10	
Q.2	211	10	
Q.3		10	
Q4.	CO.	10	RUVTTM302
Q5.	Short Notes (Any two)	10	

## Course Code: SYBVOC TTM – RUVTTM303 Course Title: World Heritage Studies Academic year 2022-23

Year-2 Advanced Diploma NSQF Level 6 SEMESTER III				
Course Code/ Unit	Unit	Course/ Unit Title		
		World Heritage Studies	04 / 60	
	1	Cultural Heritage:	10 hrs	
RUVTTM303		<ul> <li>Definitions, terminology and concepts</li> <li>Types of Heritage: tangible and intangible</li> </ul>		
	2	Agencies for Heritage conservation and promotion- Regional and Global: Archaeological Survey of India and UNESCO	15 hrs	
	3	World Heritage Sites: concept, selection criteria and process, types of world heritage sites	10 hrs	
	4	Heritage marketing - Heritage visitor characteristics and motivations	15 hrs	
	5	Heritage conservation and impacts of heritage tourism	10 hrs	

## Modality of Assessment

#### **Theory Examination Pattern:**

## A) Internal Assessment (40%)

Sr. No.	Evaluation type
1	Class assignments
2	Preparation of presentation, reports, posters etc.
3	Surprise test (Short answer, MCQs etc.)
4	Submission and Viva Voce
5	Group Discussion or Debate

# B) External Examination (60%)

Semester End Theory Examination:

1. 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.

2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)



#### Theory question paper pattern:

## Paper Pattern for 40 marks Question paper:

Question No	Question – Answer any 4 out of 5	Marks	
Q.1		10	
Q.2		10	
Q.3		10	
Q4.		10	RUVTTM303
Q5.	Short Notes (Any two)	10	
			100

## Course Code: SYBVOC TTM – RUVTTM304 Course Title: Tourism Products – Planning and Management Academic year 2022-23

		Year-2 Advanced Diploma NSQF Level 6 SEMESTER III	
Course Code/	Unit	Course/ Unit Title	
Unit			Lectures
		Tourism Products – Planning and Management	06 / 75
	1	Concept of Tourism Planning and tourism Promotion	15 hrs
		• Characteristics, Product Lifecycle PLOG and Butler with case study	
	2	• Importance of Planning in tourism and its stages,	15 hrs
	0	Coordination in planning	
		Planning process	
	. P	• Economic Feasibility of a project: Identify markets, cost benefit analysis, cost estimation	
	3	• Impact of tourism and environmental protection,	15 hrs
RUVTTM304	Co.	Demonstration effect: Economic, environmental, social,	
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	r	cultural, political impacts	
ano.		Measures to regulate impact	
00		Tourism Legislation	
K.	4	Attraction Planning and development:	15 hrs
		Need for planned development	
		• Various levels at which tourism is planned	
		• Theme parks as attraction	
	5	Emerging trends in tourism	15 hrs
		• Need for trained staff, Environmental Concerns and	
		concept of Sustainable tourism	

(Remaining 15 hours for tutorials)



#### **Theory Examination Pattern:**

#### A) Internal Assessment (40%)

Sr. No.	Evaluation type
1	Class assignments
2	Preparation of presentation, reports, posters etc.
3	Surprise test (Short answer, MCQs etc.)
4	Submission and Viva Voce
5	Group Discussion or Debate

#### B) External Examination (60%) Semester End Theory Examination:

- 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)

#### **Theory question paper pattern:**

Question No	Question – Answer any 4 out of 5	Marks	
Q.1		10	
Q.2	60	10	
Q.3		10	
Q4.	<u> </u>	10	RUVTTM304
Q5.	Short Notes (Any two)	10	

## Course Code: SYBVOC TTM – RUVTTM305 Course Title: Domestic Tour Planning Academic year 2022-23

	Year-2 Advanced Diploma NSQF Level 6 SEMESTER III			
Course Code/ Unit	Unit	Course/ Unit Title Cree Lect		
		Domestic Tour Planning	06 / 75	
	1	<ul> <li>Travel Agency and its functions, tour operators</li> <li>Logistics to be handled for tours, setting up of a travel agency</li> <li>Guides and escorts</li> </ul>	15 hrs	
	2	<ul> <li>IATA accreditation procedure for a travel agency</li> <li>Airlines departments and functions</li> <li>Passengers requiring special handling at the airport</li> <li>Facilities at the airport, inflight services</li> </ul>	15 hrs	
RUVTTM305	3	<ul> <li>Tour Development and components of a tour package, Highlights of a tour brochure,</li> <li>Understanding logistics of monuments and time management of itinerary</li> <li>Preparing itinerary and Costing the itinerary (GIT and FIT) Day wise and city wise (domestic only)</li> <li>Computing costs and mark up to earn profits</li> </ul>	15 hrs	
	4	Inventory management and coordination with suppliers	15 hrs	
	5	Comparative study of different products for the same destination, importance of blogs for destination promotion	15 hrs	

# (Remaining 15 hours for tutorials)

Modality of Assessment

## **Theory Examination Pattern:**

## A) Internal Assessment (40%)

Sr. No.	Evaluation type
1	Class assignments
20	Preparation of presentation, reports, posters etc.
3	Surprise test (Short answer, MCQs etc.)
4	Submission and Viva Voce
5	Group Discussion or Debate



## B) External Examination (60%) Semester End Theory Examination:

- 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)

#### Theory question paper pattern:

#### Paper Pattern for 40 marks Question paper:

Question No	Question – Answer any 4 out of 5	Marks	
Q.1		10	0
Q.2		10	•
Q.3		10	
Q4.		10	RUVTTM305
Q5.	Short Notes (Any two)	10	

## Course Code: SYBVOC TTM – RUVTTM306 Course Title: World Geography Academic year 2022-23

Year-2 Advanced Diploma NSQF Level 6 SEMESTER III				
Course Code/ Unit	Unit	Course/ Unit Title	Credits/ Lectures	
		World Geography	06 / 75	
		•Understanding major circuits	15 hrs	
	Y	• Country profile and IATA areas of the world.		
X	211	• Understanding climate and seasonality of tourism regions of the world.		
and a	2	<ul> <li>Upcoming trends for international travel</li> <li>new emerging concepts related to popular destinations</li> </ul>	15 hrs	
RUVTTM306	3	• Continent wise study of places of tourist interest: manmade, natural, amusement parks and popular circuits	15 hrs	
	4	Comparative study of different itineraries by different travel agencies	15 hrs	
		• Study of blogs and tourism board policies for different destinations through case study		
	5	Destination Profiling on internet	15 hrs	
		Profiling of different customers		

(Remaining 15 hours for tutorials)



#### **Theory Examination Pattern:**

#### A) Internal Assessment (40%)

Sr. No.	Evaluation type
1	Class assignments
2	Preparation of presentation, reports, posters etc.
3	Surprise test (Short answer, MCQs etc.)
4	Submission and Viva Voce
5	Group Discussion or Debate

#### B) External Examination (60%) Semester End Theory Examination:

- 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)

#### **Theory question paper pattern:**

Question No	Question – Answer any 4 out of 5	Marks	
Q.1	LO L	10	
Q.2	67	10	
Q.3		10	
Q4.	80.	10	RUVTTM306
Q5.	Short Notes (Any two)	10	



## Course Code: SYBVOC TTM – RUVTTM401 Course Title: Research Methodology Academic year 2022-23

Year-2 Advanced Diploma NSQF Level 6 SEMESTER IV				
Course Code/ Unit			Credits/ Lectures	
		Research Methodology	04 / 60	
	1	<ul> <li>Meaning, objectives and significance of research, types of research, research process.</li> <li>Tourism research</li> <li>Challenges and status of Tourism research in India.</li> </ul>	10 hrs	
RUVTTM401	2	<ul> <li>Research process:</li> <li>Topic selection and topic overview</li> <li>Preparing purpose statement, research questions, and thesis statement</li> <li>Outlining topics and sub-topics - Citing &amp; referencing sources</li> </ul>	15 hrs	
	3	<ul> <li>Common research methods</li> <li>Case studies - Choosing the most appropriate method(s)</li> </ul>	10 hrs	
	4	<ul> <li>Data processing</li> <li>Data analysis</li> <li>Qualitative data analysis</li> <li>Interpreting data</li> <li>Presenting data</li> </ul>	15 hrs	
	5	<ul><li>Report writing and presentation:</li><li>Structure and Steps of Preparing Research Proposal</li></ul>	10 hrs	

## **Modality of Assessment**

## **Theory Examination Pattern:**

## A) Internal Assessment (40%)

Sr. No.	Evaluation type	
1	Class assignments	
2	Preparation of presentation, reports, posters etc.	
3	Surprise test (Short answer, MCQs etc.)	
4	Submission and Viva Voce	
5	Group Discussion or Debate	



## B) External Examination (60%) Semester End Theory Examination:

- 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)

## Theory question paper pattern:

#### Paper Pattern for 40 marks Question paper:

Question No	Question – Answer any 4 out of 5	Marks	
Q.1		10	0
Q.2		10	•
Q.3		10	-
Q4.		10	RUVTTM401
Q5.	Short Notes (Any two)	10	

## Course Code: SYBVOC TTM – RUVTTM402 Course Title: GK & Current Affairs Academic year 2022-23

	Year-2	Advanced Diploma NSQF Level 6 SEMESTER IV	
Course Code/ Unit	Unit	Course/ Unit Title	Credits/ Lectures
RUVTTM402	<ul><li>information an awareness by st</li><li>Lectures will be</li></ul>	GK & Current Affairs s to acquaint students with general knowledge, factual d engender a spirit of political, economic and social tudying current affairs. e conducted in the form of group discussions, viewing informational websites, videos, reading newspaper erpreting them.	04 / 60



#### **Theory Examination Pattern:**

#### A) Internal Assessment (40%)

Sr. No.	Evaluation type		
1	Class assignments		
2	Preparation of presentation, reports, posters etc.		
3	Surprise test (Short answer, MCQs etc.)		
4	Submission and Viva Voce		
5	Group Discussion or Debate		

## B) External Examination (60%)

#### **Semester End Theory Examination:**

- 1. 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)

#### Theory question paper pattern:

#### Paper Pattern for 40 marks Question paper:

Question No	Question 1 Comulsory	Marks	
	Any 2 out 3 from Questions 2 to 5		
Q.1	20 MCQs (Compulsory)	20	
Q.2	Subjective/Analytical/Interpretative / Personal response question	10	
Q.3	Subjective/Analytical/Interpretative / Personal response question	10	RUVTTM402
Q4.	Subjective/Analytical/Interpretative / Personal response question	10	

#### Course Code: SYBVOC TTM – RUVTTM403 Course Title: Business Communication Skills Academic year 2022-23

## Year-2 Advanced Diploma NSQF Level 6 SEMESTER IV



Course Code/ Unit	Unit	Course/ Unit Title	Credits/ Lectures
		Business Communication Skills	04 / 60
	1	<ul> <li>Written business communication:</li> <li>Business letters</li> <li>Writing effective memos</li> <li>Business reports &amp; Proposals</li> </ul>	10 hrs
		<ul><li>Digital media in Business promotion:</li><li>Website designing and online promotions</li></ul>	
	2	<ul> <li>Resume building</li> <li>Writing Application Letters</li> <li>Interview skills and related communication</li> </ul>	15 hrs
RUVTTM403	3	<ul> <li>Introduction to Personality Development:</li> <li>Elements of a Good Personality</li> <li>Importance of Soft Skills</li> <li>Introduction to Corporate Culture</li> <li>Professionalism in Service Industry</li> <li>Group discussions – structure and types, Mock GD using video samples.</li> </ul>	10 hrs
	4	<ul> <li>Smart Language Lab:</li> <li>Personal grooming and business etiquettes</li> <li>Telephone etiquette</li> <li>Role play and body language</li> <li>Team Building – Interpersonal Effectiveness.</li> </ul>	15 hrs
	5	Cross Cultural Communication: Understanding Cultural and Business Protocol differences across countries	10 hrs

## **Modality of Assessment**

## **Theory Examination Pattern:**

## A) Internal Assessment (40%)

Sr. No.	Evaluation type		
1	Class assignments		
2	Preparation of presentation, reports, posters etc.		
3	Surprise test (Short answer, MCQs etc.)		
4	Submission and Viva Voce		
5	Group Discussion or Debate		

# B) External Examination (60%)

## Semester End Theory Examination:

1. 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.

2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)



## Theory question paper pattern:

## Paper Pattern for 40 marks Question paper:

Question No	Question – Answer any 4 out of 5	Marks	
Q.1		10	
Q.2		10	
Q.3		10	
Q4.		10	RUVTTM403
Q5.	Short Notes (Any two)	10	

## Course Code: SYBVOC TTM – RUVTTM403 Course Title: Basics of Travel Technology - I Academic year 2022-23

	Year-2 Advanced Diploma NSQF Level 6 SEMESTER IV			
Course Code/ Unit	Unit	Course/ Unit Title		
		Basics of Travel Technology - I	06 / 75	
	1	<ul> <li>Role of GDS and basic functions of GDS</li> <li>GDS atlas and its uses</li> </ul>	15 hrs	
	2	<ul> <li>Numerals associated with PNR creation</li> <li>Basic PNR creation</li> <li>Terminologies related to the system</li> <li>Concept of fares in correlation with child infant</li> <li>SSR: Meal requests, wheel chair, different requests by agents</li> </ul>	15 hrs	
RUVTTM404	3	<ul> <li>OSI filed</li> <li>Remarks and its importance in PNR creation</li> <li>important entries</li> </ul>	15 hrs	
alla	8114	<ul> <li>Importance of Queues</li> <li>Important pages, Passport entries</li> <li>division of a PNR</li> <li>Emailing an itinerary through the system</li> <li>Frequent flyer number</li> </ul>	15 hrs	
a Dr	5	Fare Quote basic understanding	15 hrs	

(Remaining 15 hours for tutorials)



#### **Theory Examination Pattern:**

#### A) Internal Assessment (40%)

Sr. No.	Evaluation type		
1	Class assignments		
2	Preparation of presentation, reports, posters etc.		
3	Surprise test (Short answer, MCQs etc.)		
4	Submission and Viva Voce		
5	Group Discussion or Debate		

#### B) External Examination (60%) Semester End Theory Examination:

- 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)

#### **Theory question paper pattern:**

Question No	Question – Answer any 4 out of 5	Marks	
Q.1		10	
Q.2	a the	10	
Q.3		10	
Q4.		10	RUVTTM404
Q5.	Short Notes (Any two)	10	



## Course Code: SYBVOC TTM – RUVTTM405 Course Title: Internship and Viva Voce Academic year 2022-23

Year-2 Advanced Diploma NSQF Level 6 SEMESTER IV			
Course Code/ Unit	Unit	Course/ Unit Title	Credits/ Lectures
		Internship and Viva Voce	12 / 04
Unit RUVTTM405	program) where industry in consu Organisations ac evaluate perform Student interns s log book after co	nposed of a one-trimester internship (04 months training students gain hands - on experience in the tourism altation with an assigned advisor. cepting interns, conduct performance appraisals to hance of student interns after completion of the internship. ubmit the reports as mentioned in the work book and the completion of the internship. Individual work, performance comes along with certifications shall be used to assess and	months / 120 days

#### Course Code: TYBVOC TTM – RUVTTM501 Course Title: Basics of Accounts Academic year 2022-23

Year-3 B. Voc. NSQF Level 7 SEMESTER V				
Course Code/ Unit Unit		Course/ Unit Title	Credits/ Lectures	
		Basics of Accounts	04 / 60	
	1	Basic Accounting terms	10 hrs	
	•	Transactions, Types of Accounts, Accounting Process		
	2	Books of original entry, Subsidiary Book	10 hrs	
		Ledger Accounts		
	3	Primary financial statements-I	15 hrs	
and	Dr.	Sales/Revenue, Profit and Loss Appropriation Account- meaning		
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	4	Balance sheet	10 hrs	
RUVTTM501		Introduction to Assets and Liabilities		
0.0		• Capital - Types of Share capital, Types of Shares		
N N		Reserves and Surplus		
		• Net worth –meaning and importance -Importance of		
		balance sheet		
		•		
	5	Primary financial statements-III	15 hrs	
		• Statement of Cash flow – meaning- importance		
		Statement of Working Capital		
		Ratio Analysis		



#### **Theory Examination Pattern:**

#### A) Internal Assessment (40%)

Sr. No.	Evaluation type
1	Class assignments
2	Preparation of presentation, reports, posters etc.
3	Surprise test (Short answer, MCQs etc.)
4	Submission and Viva Voce
5	Group Discussion or Debate

## B) External Examination (60%)

#### Semester End Theory Examination:

- 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)

## Theory question paper pattern:

Question No	Question – Answer any 4 out of 5	Marks	
Q.1		10	
Q.2	5.22	10	
Q.3	. 10, 1	10	
Q4.	20°	10	RUVTTM501
Q5.	Short Notes (Any two)	10	



#### Course Code: TYBVOC TTM – RUVTTM502 Course Title: Event Management Academic year 2022-23

Year-3 B. Voc. NSQF Level 7 SEMESTER V				
Course Code/ Unit				
		Event Management	04 / 60	
	1	<ul> <li>Introduction to Events:</li> <li>Scope, Nature and Importance</li> <li>Types of Events</li> <li>Practices in Event Management - Key steps to a successful event</li> </ul>	10 hrs	
	2	<ul> <li>Event management careers:</li> <li>Specialized Career Paths In Event Management</li> <li>Profiles Of Professionals</li> </ul>	10 hrs	
RUVTTM502	3	<ul> <li>Event Planning and organizing :</li> <li>Site planning, operations and logistics</li> <li>Planning For "Green" And Sustainable Events</li> <li>Organizational Structures For Events</li> <li>Acquiring resources and financial management</li> </ul>	15 hrs	
	4	Market research – understanding the customer • Why Do people Attend Events? • Consumer Research on Events	10 hrs	
	5	<ul> <li>Evaluation and impact assessment</li> <li>Evaluation Concepts and Methods</li> <li>Economic Impact Measurement and Evaluation</li> <li>Evaluation of Overall Costs and Benefits</li> </ul>	15 hrs	

#### **Modality of Assessment**

#### Theory Examination Pattern:

#### A) Internal Assessment (40%)

The students organize and manage formal event for more than 150 participants. Grading is done on the basis of theme selection, planning, organizing and execution and feedback of the event. Guest speakers are invited and activities like PR, Marketing, Hospitality, Accounting are solely handled by students and supervised by the faculty.

Y

#### B) External Examination (60%) Semester End Theory Examination:

- 1. 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)



*v*.

#### **Theory question paper pattern:**

## Paper Pattern for 40 marks Question paper:

Question No	Question – Answer any 4 out of 5	Marks	
Q.1		10	
Q.2		10	
Q.3		10	
Q4.		10	RUVTTM502
Q5.	Short Notes (Any two)	10	

## Course Code: TYBVOC TTM – RUVTTM503 Course Title: Introduction to Retail & Sales Management Academic year 2022-23

		Credits/ Lectures	
	Introduction to Retail & Sales Management	04 / 60	
1	<ul> <li>Introduction to Retailing and Sales Management</li> <li>Formats of Retailing</li> </ul>	10 hrs	
2	<ul> <li>Retail planning and development:</li> <li>Understanding the Retail Customer</li> <li>Strategic Retail Planning Process</li> </ul>	10 hrs	
3	<ul> <li>Evolution of Professional Sales</li> <li>Sales Strategies</li> <li>Staffing Options</li> <li>Motivation- an important element for Sales</li> </ul>	15 hrs	
4	<ul> <li>Sales Presentation Techniques</li> <li>Emerging Trends in Sales Management</li> </ul>	10 hrs	
5	<ul> <li>CRM–Customer Relationship Marketing</li> <li>Monitoring and Controlling Sales</li> </ul>	15 hrs	
	2 3 4	1       • Introduction to Retailing and Sales Management         • Formats of Retailing         2       Retail planning and development:         • Understanding the Retail Customer         • Strategic Retail Planning Process         3       • Evolution of Professional Sales         • Sales Strategies         • Staffing Options         • Motivation- an important element for Sales         • Sales Presentation Techniques         • Emerging Trends in Sales Management         5       • CRM–Customer Relationship Marketing	



#### **Theory Examination Pattern:**

#### A) Internal Assessment (40%)

Sr. No.	Evaluation type
1	Class assignments
2	Preparation of presentation, reports, posters etc.
3	Surprise test (Short answer, MCQs etc.)
4	Submission and Viva Voce
5	Group Discussion or Debate

## B) External Examination (60%)

#### Semester End Theory Examination:

 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.

2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)

## Theory question paper pattern:

Question No	Question – Answer any 4 out of 5	Marks	
Q.1		10	
Q.2		10	_
Q.3	- Ye	10	
Q4.		10	RUVTTM503
Q5.	Short Notes (Any two)	10	
231			



## Course Code: TYBVOC TTM – RUVTTM503 Course Title: Research Based Paper Academic year 2022-23

Year-3 B. Voc. NSQF Level 7 SEMESTER V				
Course Code/ Unit	Unit	Course/ Unit Title	Credits/ Lectures	
RUVTTM504		Research Based PaperThe students will undertake the project work on the topic mutually discussed by the students and the faculty.The topic can be on the various issues, problems, themes, case studies, and tourism organization study, introduction of a new concept in tourism as start-up, field survey and relevant aspects pertaining to the tourism industry.The final analysis will be an outcome of field enquiry and data analysis as well as review of the existing literature in the particular area of studyEach student will have to submit the project undertaken in a period of six weeks.The students will have to appear before a board of examiners constituted for the purpose of conducting viva voce.The Final assessment will be of 100 marks which would be assessed by the Internal Guide (60 marks) and External Expert 	06 / 90	
		Grading shall depend upon continuous evaluation, final presentation and panel interview process.		

#### Modality of Assessment

The students will appear before a Board of Examiners from the industry / academia constituted for the purpose of conducting viva voce.

The Final assessment will be of 100 marks which would be assessed by the Internal Guide (60 marks) and External Expert (40 marks).

Grading shall depend upon continuous evaluation, final presentation and panel interview process.



#### **Theory Examination Pattern:**

## A) Internal Assessment (40%)

Sr. No.	Evaluation type	Marks
1	Continuous evaluation done through feedback sessions.	20
2	Questionnaire and attestation from the industry.	20
	TOTAL	40

#### B) External Examination (60%)

Sr. No.	Evaluation type	Marks
1	Black Book	20
2	External Panel Interview	40
	TOTAL	60

#### Course Code: TYBVOC TTM – RUVTTM505 Course Title: Basics of Travel Technology II Academic year 2022-23

		Year-3 B. Voc. NSQF Level 7 SEMESTER V	
Course Code/ Unit	Unit	Course/ Unit Title	Credits/ Lectures
		Basics of Travel Technology II	06 / 75
		• Understanding different routings and terminologies of advanced fares	15 hrs
	$\sim$	Basics of a Fare quote	
~	2	• Understanding entries of a fare quote and rule displays	15 hrs
N°O	r	Taxation policy	
		Booking designators	
DINTERAS	3	Pricing of an itinerary	15 hrs
RUVTTM505		Segment association required for pricing	
		Storing fares and Bargain Finders	
	4	Evaluating BSP rules and regulations	15 hrs
		Understanding concept of group bookings	
		• Different types of Ticketing,	
	5	• Concept of Inventory management for the airlines and	15 hrs
		learning brief on line documentation required for	
		international travel	

(Remaining 15 hours for tutorials)



#### **Theory Examination Pattern:**

#### A) Internal Assessment (40%)

Sr. No.	Evaluation type
1	Class assignments
2	Preparation of presentation, reports, posters etc.
3	Surprise test (Short answer, MCQs etc.)
4	Submission and Viva Voce
5	Group Discussion or Debate

(Remaining 15 hours for tutorials)

## B) External Examination (60%) Semester End Theory Examination:

- 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)

#### **Theory question paper pattern:**

Question No	Question – Answer any 4 out of 5	Marks	
Q.1	a line	10	
Q.2		10	
Q.3		10	
Q4.		10	RUVTTM505
Q5.	Short Notes (Any two)	10	



## Course Code: TYBVOC TTM – RUVTTM506 Course Title: International Tour Planning Academic year 2022-23

		Year-3 B. Voc. NSQF Level 7	
Course Code/ Unit			Credits/ Lectures
		International Tour Planning	06 / 75
	1	<ul> <li>Travel Agency and its functions</li> <li>Tour operators</li> <li>Logistics to be handled for international tours</li> </ul>	15 hrs
RUVTTM506	2	<ul> <li>Administration of company operations, planning and controlling of financial operations</li> <li>Understanding the organizational concepts, budget and standard procedures and rules</li> <li>Financial analysis and budget</li> </ul>	15 hrs
	3	<ul> <li>Preparing itinerary and Costing the itinerary (GIT and FIT) Day wise and city wise (international only)</li> <li>Computing costs and mark up to earn profits</li> </ul>	15 hrs
	4	<ul> <li>Comparative study of different products for the same destination</li> <li>Importance of blogs for destination promotion</li> </ul>	15 hrs
	5	<ul> <li>Manage clients and develop business</li> <li>Communication with customers and colleagues,</li> </ul>	15 hrs

(Remaining 15 hours for tutorials)

## **Modality of Assessment**

## **Theory Examination Pattern:**

## A) Internal Assessment (40%)

Sr. No.	Evaluation type	
1	Class assignments	
2	Preparation of presentation, reports, posters etc.	
3	Surprise test (Short answer, MCQs etc.)	
4	Submission and Viva Voce	
5	Group Discussion or Debate	



## B) External Examination (60%) Semester End Theory Examination:

- 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)

#### Theory question paper pattern:

#### Paper Pattern for 40 marks Question paper:

Question No	Question – Answer any 4 out of 5	Marks	
Q.1		10	0
Q.2		10	•
Q.3		10	
Q4.		10	RUVTTM506
Q5.	Short Notes (Any two)	10	

## Course Code: TYBVOC TTM – RUVTTM601 Course Title: Introduction to Indian Sociology Academic year 2022-23

	SEMESTER VI	Year-3 B. Voc. NSQF Level 7 SEMESTER VI			
Code/     Unit     Course/ Unit Title       iit		Credits/ Lectures			
~	Introduction to Indian Sociology	04 / 60			
R	<ul> <li>Nature of Sociology: concept and definition, scope</li> <li>Uses of Sociology</li> </ul>	15 hrs			
2	Introduction to Indian Society:	10 hrs			
Dr.	• Tribal, Rural and Urban communities				
7	• Social institutions in India - Caste, family, marriage				
3	Social changes:	10 hrs			
	• Industrialization, Westernization, Urbanisation, Modernisation, Democratization				
4	<ul> <li>Major Social Challenges in India</li> <li>Unemployment Population and Human Resource skilling</li> <li>Health and emerging trends in Medical tourism</li> <li>Gender sensitivity in the tourism and travel industry</li> </ul>	10 hrs			
5	<ul> <li>Tourism Sociology:</li> <li>Influence of Indian social structure on travel motivations of tourists</li> </ul>	15 hrs			
	1 2 3 4	Introduction to Indian Sociology         1       • Nature of Sociology: concept and definition, scope         • Uses of Sociology         2         Introduction to Indian Society:         • Tribal, Rural and Urban communities         • Social institutions in India - Caste, family, marriage         3         Social changes:         • Industrialization, Westernization, Urbanisation, Modernisation, Democratization         4         Major Social Challenges in India         • Unemployment Population and Human Resource skilling         • Health and emerging trends in Medical tourism         • Gender sensitivity in the tourism and travel industry         5         Tourism Sociology:         • Influence of Indian social structure on travel motivations			

SYLLABUS FOR B.VOC IOURISM AND TRAVEL MANAGEMENT 2022-2023				
	Digitalisation and advancement in travel technology.			

## Modality of Assessment

#### **Theory Examination Pattern:**

#### A) Internal Assessment (40%)

Sr. No.	Evaluation type
1	Class assignments
2	Preparation of presentation, reports, posters etc.
3	Surprise test (Short answer, MCQs etc.)
4	Submission and Viva Voce
5	Group Discussion or Debate

## B) External Examination (60%) Semester End Theory Examination:

- 1. 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)

#### **Theory question paper pattern:**

Question No	Question – Answer any 4 out of 5	Marks	
Q.1		10	
Q.2	.0.	10	-
Q.3	211	10	-
Q4.		10	RUVTTM601
Q5.	Short Notes (Any two)	10	
Rann	<u> </u>		





## Course Code: TYBVOC TTM – RUVTTM602 Course Title: Fundamentals of Public Relations Academic year 2022-23

Year-3 B. Voc. NSQF Level 7 SEMESTER VI				
Course Code/ Unit			Credits/ Lectures	
		Fundamentals of Public Relations	04 / 60	
	1	Public Relations – concept, definition	15 hrs	
		Scope and Functions		
		Organisation of P.R. for Corporates		
	2	Selection, Development, Training of P.R. Personnel	10 hrs	
		• Important etiquettes and body language of P.R. personnel		
	3	Public relations strategy:	10 hrs	
		Marketing		
RUVTTM602		Damage control		
		Public meetings and event management		
	4	P.R. Communication:	10 hrs	
		Process for customer care		
		Electronic media coverage		
		Sales promotion, trade fairs		
		Feedback analysis, Information management		
	5	• Ethics, morals and values in P.R Selection and	15 hrs	
		importance of Brand Ambassadors, Outsourcing P.R.		

## Modality of Assessment

## **Theory Examination Pattern:**

## A) Internal Assessment (40%)

Sr. No.	Evaluation type
1	Class assignments
2	Preparation of presentation, reports, posters etc.
3	Surprise test (Short answer, MCQs etc.)
420	Submission and Viva Voce
5	Group Discussion or Debate



## B) External Examination (60%) Semester End Theory Examination:

- 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)

#### <u>Theory question paper pattern:</u> Paper Pattern for 40 marks Ouestion paper:

Question No	Question – Answer any 4 out of 5	Marks	
Q.1		10	C . •
Q.2		10	0
Q.3		10	
Q4.		10	RUVTTM602
Q5.	Short Notes (Any two)	10	
		COL	

## Course Code: TYBVOC TTM – RUVTTM603 Course Title: Environmental Awareness and Sustainable Development Academic year 2022-23

Year-3 B. Voc. NSQF Level 7 SEMESTER VI				
Course Code/ Unit	Unit	Course/ Unit Title	Credits/ Lectures	
		Environmental Awareness and Sustainable Development	04 / 60	
		<ul> <li>Definitions, components of environment</li> <li>Types of environment</li> </ul>	15 hrs	
alla	2	<ul> <li>Environmental Pollution and depletion of ozone layer with special reference to tourism activities</li> <li>Biological diversity and Tourism World Summit on Sustainable Development and Tourism</li> </ul>	10 hrs	
RUVTTM603	3	<ul> <li>Ecotourism:</li> <li>Social and ecological impacts of tourism &amp; Definition of ecotourism</li> <li>Ecotourism Resources</li> </ul>	10 hrs	
	4	<ul> <li>Eco-tourism Planning and development strategies:</li> <li>Knowledge, skills, attitude and commitment of ecotourism service providers</li> </ul>	10 hrs	
	5	<ul> <li>Ecotourism practices:</li> <li>The ecotourists (types, and code of ethics)</li> <li>Role of Eco tourism in WTO, UNDP, UNEP, Ministry of Tourism GOI</li> </ul>	15 hrs	



#### **Theory Examination Pattern:**

#### A) Internal Assessment (40%)

Sr. No.	Evaluation type
1	Class assignments
2	Preparation of presentation, reports, posters etc.
3	Surprise test (Short answer, MCQs etc.)
4	Submission and Viva Voce
5	Group Discussion or Debate

#### B) External Examination (60%) Semester End Theory Examination:

- 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)

#### **Theory question paper pattern:**

Question No	Question – Answer any 4 out of 5	Marks	
Q.1		10	
Q.2		10	
Q.3		10	
Q4.		10	RUVTTM603
Q5.	Short Notes (Any two)	10	
Rann	<u>Or</u>		



#### Course Code: TYBVOC TTM – RUVTTM604 Course Title: Marketing and Digitization in Tourism Academic year 2022-23

		Year-3 B. Voc. NSQF Level 7 SEMESTER VI	
Course Code/ Unit			Credits/ Lectures
		Marketing and Digitization in Tourism	06 / 75
	1	<ul> <li>Definition, Scope and Importance of Tourism Marketing, Marketing Segmentation</li> <li>Product marketing vs Service Marketing</li> </ul>	15 hrs
	2	<ul> <li>Marketing Cycle, Marketing mix, Marketing of Services, Types of Marketing, Promotions, PR, Selling techniques, advertising and branding, TA fairs</li> <li>Role of govt and Private agencies in Marketing</li> </ul>	15 hrs
RUVTTM604	3	<ul> <li>Electronic Marketing - benefits and demerits</li> <li>Types of Electronic Marketing</li> </ul>	15 hrs
	4	<ul> <li>Evolution of Hospitality Services: Meaning &amp; Nature of Hospitality</li> <li>Features of Hospitality Services, Structure of Accommodation, Industry,</li> <li>Operation of Accommodation Units</li> </ul>	15 hrs
	5	<ul> <li>Trends in Hospitality Industry – Tourism and Hospitality as sister concerns</li> <li>Handling emergency and awkward situations in a hotel</li> </ul>	15 hrs

(Remaining 15 hours for tutorials)

# Modality of Assessment

## **Theory Examination Pattern:**

## A) Internal Assessment (40%)

Sr. No.	Evaluation type	
1	Class assignments	
2	Preparation of presentation, reports, posters etc.	
3	Surprise test (Short answer, MCQs etc.)	
4	Submission and Viva Voce	
5	Group Discussion or Debate	



- B) External Examination (60%) Semester End Theory Examination:
  - 1. 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
  - 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)

## Theory question paper pattern:

#### Paper Pattern for 40 marks Question paper:

Question No	Question – Answer any 4 out of 5	Marks	
Q.1		10	
Q.2		10	0
Q.3		10	•
Q4.		10	RUVTTM604
Q5.	Short Notes (Any two)	10	

#### Course Code: TYBVOC TTM – RUVTTM605 Course Title: Entrepreneurship and Start up Management Academic year 2022-23

		Year-3 B. Voc. NSQF Level 7 SEMESTER VI	
Course Code/ Unit	Unit	Course/ Unit Title	Credits/ Lectures
	•	Entrepreneurship and Start up Management	06 / 75
	120	<ul> <li>Entrepreneur &amp; Entrepreneurship: Definition, concept and need of entrepreneurship development</li> <li>Significance of the growth of entrepreneurship</li> </ul>	15 hrs
and!	2	<ul> <li>Ownership structure and organizational framework of small scale enterprises in Tourism</li> <li>Theories of entrepreneurship</li> <li>Influences of Entrepreneurship Development</li> </ul>	15 hrs
RUVTTM605	3	<ul> <li>Classification of Entrepreneurs</li> <li>Entrepreneurship project development and business plan</li> <li>Business Planning process</li> </ul>	15 hrs
	4	<ul> <li>Managing family enterprises in Tourism industry</li> <li>Venture Development</li> <li>New Trends in Entrepreneurship</li> </ul>	15 hrs
	5	<ul> <li>Promotional agencies for SMEs in India Opportunity Identification</li> <li>Business Plan</li> <li>Feasibility Report</li> <li>Funding options</li> </ul>	15 hrs

(Remaining 15 hours for tutorials)



## **Modality of Assessment**

#### **Theory Examination Pattern:**

#### A) Internal Assessment (40%)

Sr. No.	Evaluation type
1	Class assignments
2	Preparation of presentation, reports, posters etc.
3	Surprise test (Short answer, MCQs etc.)
4	Submission and Viva Voce
5	Group Discussion or Debate

#### **B)** External Examination (60%) **Semester End Theory Examination:**

- 1. 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of  $1\frac{1}{2}$  Hr (for 40 marks)

## **Theory question paper pattern:**

## Paper Pattern for 40 marks Question paper:

Question No	Question – Answer any 4 out of 5	Marks	
Q.1	XON	10	
Q.2	NV	10	_
Q.3	· 2.	10	_
Q4.	211	10	RUVTTM605
Q5.	Short Notes (Any two)	10	

#### Course Code: TYBVOC TTM - RUVTTM606 **Course Title: Corporate Analysis and Company Culture** Academic year 2022-23

Ranna		Course Code: TYBVOC TTM – RUVTTM606 ourse Title: Corporate Analysis and Company Culture Academic year 2022-23	
¥		Year-3 B. Voc. NSQF Level 7 SEMESTER VI	
Course Code/ Unit	Unit	Course/ Unit Title	Credits/ Lectures
		Corporate Analysis and Company Culture	06 / 75
RUVTTM606	1	• Introduction to corporate sectors with special focus on tourism industry	15 hrs
	2	<ul> <li>Organization of Departments</li> <li>Evaluate the importance of a Company, its vision,</li> </ul>	15 hrs



3	<ul> <li>mission, and brand essence and its role</li> <li>Understand the success of businesses</li> <li>Communication strategies</li> <li>Describe productivity and its significance successful business</li> <li>Demonstrate mastery of concepts discussed in class through case studies</li> <li>Evaluate the impact of competition, service, and global expansion</li> </ul>	15 hrs
4	<ul> <li>Introduction to Time Management</li> <li>Importance and Need</li> <li>Steps towards better time management</li> </ul>	15 hrs
5	<ul> <li>Interpersonal relationships</li> <li>Stress and Impacts</li> <li>Skills required at managerial level</li> </ul>	15 hrs

## (Remaining 15 hours for tutorials)

#### Modality of Assessment

#### **Theory Examination Pattern:**

#### A) Internal Assessment (40%)

		Skills required at managerial level
_	(Remaining	g 15 hours for tutorials)
		Modality of Assessment
Tł	neory Exami	nation Pattern:
	A) Interna	al Assessment (40%)
	Sr. No.	Evaluation type
	1	Class assignments
	2	Preparation of presentation, reports, posters etc.
	3	Surprise test (Short answer, MCQs etc.)
	4	Submission and Viva Voce
	5	Group Discussion or Debate

#### **B)** External Examination (60%)

#### **Semester End Theory Examination:**

- 1. 20 marks practical on concept-based learning taught in the subject via presentation and viva OR submission and viva to be graded by the external examiner from the industry with good corporate and work experience in the field.
- 2. 40 Marks written examination. These examinations shall be of 1 <sup>1</sup>/<sub>2</sub> Hr (for 40 marks)





#### **Theory question paper pattern:**

## Paper Pattern for 40 marks Question paper:

Question No	Question – Answer any 4 out of 5	Marks	
Q.1		10	
Q.2		10	
Q.3		10	
Q4.		10	RUVTTM606
Q5.	Short Notes (Any two)	10	
	*****		in Autonor
		adatath	Ruia Autonoma
		Ralli	